

JUNE 20, 2016

## CARE ASSIGNS 'CARE A-' AND 'CARE A1' RATINGS TO THE BANK FACILITIES OF SHIVAM AUTOTECH LIMITED

### Ratings

| Facilities                 | Amount<br>(Rs. crore)                                            | Ratings <sup>1</sup>                | Remarks         |
|----------------------------|------------------------------------------------------------------|-------------------------------------|-----------------|
| Long-term Bank Facilities  | 310                                                              | <b>CARE A-<br/>(Single A Minus)</b> | <b>Assigned</b> |
| Short-term Bank Facilities | 33                                                               | <b>CARE A1<br/>(A One)</b>          | <b>Assigned</b> |
| <b>Total Facilities</b>    | <b>343<br/>(Rupees Three Hundred<br/>Forty Three crore only)</b> |                                     |                 |

### Rating Rationale

The ratings assigned to the bank facilities of Shivam Autotech Limited (SAL) derive strength from the experienced and resourceful promoters, favourable location of its plants, strong operational linkages and long-standing relationship with its major customer. The ratings also derive strength from comfortable financial profile marked by robust profitability margins, healthy cash accruals and solvency parameters.

The ratings are, however, constrained by revenue concentration and debt funded capex in recent past for expansion of its facilities at its existing plants.

Going forward, the company's ability to effectively manage its working capital requirements and ensure healthy off-take from its major clients would remain the key rating sensitivities.

### Background

SAL, formerly known as Munjal Auto Components (MAC) commenced operations in September 1999 as an autonomous wing of the HERO Group. Later in 2005, the forging and machinery division was hived off from Munjal Auto Industries Limited and thus SAL was incorporated in July 2005. The company is engaged in manufacturing of transmission gear & shafts, Precision Engineering Components (PECs), etc, for two wheelers. The company has also diversified into four wheeler components, though the revenue contribution is around 10-15%.

Dayanand Munjal Investments Pvt Ltd holds 74.80% stake in SAL as on March 31, 2015. Mr Yogesh Munjal and Mr Neeraj Munjal (MD, SAL) control Dayanand Munjal Investments Pvt Ltd.

SAL has four plants located in Gurgaon, Manesar, Haridwar and Bengaluru. The company is also setting up its fifth manufacturing plant at Rohtak (Haryana) which is in close proximity to HeroMoto Corp Ltd's (Hero) Dharuhera (Haryana) Plant.

During FY15 (refers to the period April 1 to March 31), SAL reported PAT of Rs.28.14 crore on total operating income of Rs.445.82 crore as against PAT of Rs.28.43 crore on total operating income of Rs.398.59 crore during FY14. During 9MFY16 (Provisional), the company reported PAT of Rs.15.51 crore on a total operating income of Rs.315.07 crore.

<sup>1</sup> Complete definition of the ratings assigned are available at [www.careratings.com](http://www.careratings.com) and other CARE publications

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In case of partnership/proprietary concerns, the rating assigned by CARE is based on the capital deployed by the partners/proprietor and the financial strength of the firm at present. The rating may undergo change in case of withdrawal of capital or the unsecured loans brought in by the partners/proprietor in addition to the financial performance and other relevant factors.

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